PAG LIN

```
1
   1
                                                              SENATE FILE 559
                                          AN ACT
   4 RELATING TO CEMETERY AND FUNERAL MERCHANDISE, FUNERAL SERVICES,
          AND CEMETERIES AND PROVIDING FEES AND PENALTIES.
    7 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IOWA:
1
    8
1
                                        DIVISION I
1 10
                          CEMETERY AND FUNERAL MERCHANDISE,
1 11 FUNERAL SERVICES, AND CEMETERIES == REGULATION
1 12 Section 1. Section 22.7, Code 2007, is amended by adding
1 13 the following new subsection:
1 14
          NEW SUBSECTION. 58. Information filed with the
1 15 commissioner of insurance pursuant to sections 523A.204 and
1 16 523A.502A.
1 17
          Sec. 2.
                      Section 523A.102, subsection 6, Code 2007, is
1 18 amended to read as follows:
1 19
          6. "Commissioner" means the commissioner of insurance or
1 20 the deputy administrator authorized in section 523A.801 to the
1 21 extent the commissioner delegates functions to the deputy
  22 administrator commissioner's designee.
23 Sec. 3. Section 523A.102, subsection 11, Code 2007, is
1 23
1 24 amended by striking the subsection.
1 25
         Sec. 4. Section 523A.102, Code 2007, is amended by adding
1 26 the following new subsection:
          NEW SUBSECTION. 26A. "Sales agent" means a person,
1 28 including an employee, who is authorized by a seller to sell
1 29 cemetery merchandise, funeral merchandise, funeral services, 1 30 or a combination thereof, on behalf of the seller.
1 31
          Sec. 5. Section 523A.102, subsection 27, Code 2007, is
  32 amended to read as follows:
33 27. "Seller" or "preneed seller" means a person doing
1
  34 business within this state, including a person doing business 35 within this state who sells insurance, who advertises, sells,
1
    1 promotes, or offers to furnish cemetery merchandise, funeral
   2 merchandise, funeral services, or a combination thereof when
   3 performance or delivery may be more than one hundred twenty
   4 days following the initial payment on the account whether the 5 transaction is completed or offered in person, through the
2
2
   6 mail, over the telephone, by the internet, or through any
   7 other means of commerce. "Seller" or "preneed seller" 8 includes any person performing any term of a purchase
2
   9 agreement executed within this state, and any person
2
  10 identified under a burial account as the provider of cemetery 11 merchandise, funeral merchandise, funeral services, or a
2 12 combination thereof.
2 13
          Sec. 6. Section 523A.201, subsection 3, Code 2007, is
2 14 amended to read as follows:
2 15
         3. If a purchase agreement for cemetery merchandise,
2 16 funeral merchandise, funeral services, or a combination
2 17 thereof provides that payments are to be made in installments,
2 18 the seller shall deposit eighty percent of each payment in the
2 19 trust fund until the full amount required to be placed in
  20 trust has been deposited. If the purchase agreement is 21 financed with or sold to a financial institution, the purchase
2 22 agreement shall be considered paid in full and the trust
  23 requirements shall be satisfied within fifteen days after the
  24 <del>close of the month in which the</del> seller receives funds from the
  25 financial institution.
         Sec. 7. Section 523A.201, subsection 5, Code 2007, is
2
  27 amended by striking the subsection and inserting in lieu
  28 thereof the following:
          5. Unless a seller deposits all of each payment in a trust
  30 fund that meets the requirements of this section and section
  31 523A.202, the seller shall have a fidelity bond or similar 32 insurance in an amount of not less than fifty thousand dollars
  33 to protect against the loss of purchaser payments not placed 34 in trust within the time period required by this section and
2 35 section 523A.202. The commissioner may require a greater
   1 amount as the commissioner determines is necessary. If the
   2 seller changes ownership, the fidelity bond or similar
3 insurance shall continue in force for at least one year after
```

4 the transfer of ownership. Sec. 8. Section 523A.201, subsections 8 and 10, Code 2007, 6 are amended to read as follows:

8. Interest or income earned on amounts deposited in trust 8 shall remain in trust under the same terms and conditions as 9 payments made under the purchase agreement, except that $\frac{1}{2}$ seller a limited liability corporation that was formed in 2002 for the purpose of purchasing a cemetery from a foreign entity 3 12 reorganizing under bankruptcy and such corporation is 13 comprised of six establishments all located within the same 14 county may withdraw so much of the interest or income as 3 15 represents the difference between the amount needed to adjust 3 16 the trust funds for inflation as set by the commissioner based 3 17 on the consumer price index and the interest or income earned 3 18 during the preceding year not to exceed fifty percent of the 3 19 total interest or income on a calendar=year basis. 3 20 withdrawal of interest or income under this provision does not 3 21 affect the purchaser's right to a credit of such interest or 3 22 income in the event of a nonguaranteed price agreement, 3 23 cancellation, or nonperformance by the seller such limited

24 <u>liability corporation</u>. 3 25

10. If a seller voluntarily or involuntarily ceases doing 3 26 business and the seller's obligation to provide merchandise or 3 27 services has not been assumed by another establishment seller 3 28 holding a current establishment permit preneed seller's 29 license, all trust funds, including accrued interest or 3 30 income, shall be repaid to the purchaser within one hundred twenty thirty days following the seller's cessation of 3 32 business or, in the event of circumstances where a payment is 3 33 not possible within one hundred twenty days, as soon as is 3 34 reasonably practicable. A seller may petition the 3 35 commissioner, upon a showing of good cause, for a longer 4 1 period of time for repayment. A seller shall notify the commissioner at least thirty days prior to ceasing business. Sec. 9. Section 523A.202, subsection 4, Code 2007, is

4 amended to read as follows:

4 18

4 22

4 29

4

4

5

5

5

34

10

4 4. This section does not prohibit moving trust funds from 6 one financial institution to another <u>if the commissioner is</u> 7 notified of the change within thirty days of the transfer of <u>8 the trust funds</u>.

Sec. 10. Section 523A.203, Code 2007, is amended by adding 4 10 the following new subsection:

NEW SUBSECTION. 7. Unless proceeding under section 4 12 523A.403, investment and management decisions for all trust 4 13 funds shall be made in accordance with the provisions of 4 14 section 633A.4302.

4 15 Sec. 11. Section 523A.204, Code 2007, is amended by 4 16 striking the section and inserting in lieu thereof the 4 17 following:

523A.204 PRENEED SELLER ANNUAL REPORTING REQUIREMENTS.

- 4 19 1. A preneed seller shall file with the commissioner not 4 20 later than April 1 of each year an annual report on a form 4 21 prescribed by the commissioner.
- 2. A preneed seller filing an annual report shall pay a 4 23 filing fee of ten dollars per purchase agreement sold during 4 24 the year covered by the report. Duplicate fees are not 4 25 required for the same purchase agreement. If a purchase 4 26 agreement has multiple sellers, the fee shall be paid by the 4 27 preneed seller actually providing the merchandise and 4 28 services.
- 3. All records maintained by the commissioner under this 30 section shall be confidential pursuant to section 22.7, 4 31 subsection 58, and shall not be made available for inspection 32 or copying except upon the approval of the commissioner or the 33 attorney general.
 - 4. The commissioner shall levy an administrative penalty 35 in the amount of five hundred dollars against a preneed seller that fails to file the annual report when due, payable to the state for deposit in the general fund of the state.
 - A preneed seller that fails to file the annual report 4 when due shall immediately cease soliciting or executing 5 purchase agreements until the annual report is filed and any 6 administrative penalty assessed has been paid.

Sec. 12. Section 523A.206, Code 2007, is amended by 8 striking the section and inserting in lieu thereof the 9 following:

523A.206 EXAMINATIONS == AUTHORITY AND SCOPE.

1. The commissioner may conduct an examination under this 11 12 chapter of any seller as often as the commissioner deems 13 appropriate. If a seller has a trust arrangement, the 14 commissioner shall conduct an examination of such seller doing 5 15 business in this state not less than once every three years 5 16 unless the seller has provided to the commissioner, on an $5\ 17\ \text{annual basis}$, a certified copy of an audit conducted by an 18 independent certified public accountant verifying compliance 5 19 with this chapter. The commissioner may require an audit of a 20 seller, or other person by a certified public accountant to 21 verify compliance with the requirements of this chapter, 22 including rules adopted and orders issued pursuant to this 5 23 chapter. 5 24

A seller shall reimburse the division for the expense 2. 5 25 of conducting the examination, including an audit conducted by 5 26 a certified public accountant, unless the commissioner waives 27 this requirement, or the seller has previously provided to the 28 commissioner a certified copy of an audit conducted by an 29 independent certified public accountant verifying compliance 5 30 with this chapter for each year in question and the 31 examination conducted by the commissioner does not disclose 32 that the seller has not complied with this chapter for the 33 years in question. The expense of an examination involving 34 multiple sellers or other persons shall be prorated among them 35 upon any reasonable basis as determined by the commissioner.

3. For purposes of completing an examination under this 2 chapter, the commissioner may examine or investigate any person, or the business of any person, if the examination or investigation is, in the sole discretion of the commissioner, 5 necessary or material to the examination of the seller.

5

6 6

6

6

6

6 6

6 6 8

6 9

6

6 19

6 6

6

6 6

6 33

6

7 10

7 18

7 20

6 25

4. Upon determining that an examination should be conducted, the commissioner may appoint one or more examiners to perform the examination and instruct those examiners as to the scope of the examination.

6 10 5. A seller, or other person from whom information is 6 11 sought, and its officers, directors, employees, and agents 6 12 shall provide to the examiners appointed under subsection 4, 13 timely, convenient, and free access at their offices, at all 6 14 reasonable hours, to all books, records, accounts, papers, 6 15 documents, and all electronic or other recordings related to 6 16 the property, assets, business, and affairs of the seller 17 being examined and shall facilitate the examination as much as 6 18 possible.

The refusal of a seller, by its officers, directors, 20 employees, or agents, to submit to an examination or to comply 21 with a reasonable written request of an examiner shall 6 22 constitute grounds for the suspension, revocation, or 6 23 nonrenewal of any license held by the seller to engage in 24 business subject to the commissioner's jurisdiction.

b. If a seller declines or refuses to submit to an 6 26 examination as provided in this chapter, the commissioner shall immediately suspend, revoke, or nonrenew any license 6 28 held by the seller or business to engage in business subject 6 29 to the commissioner's jurisdiction, and shall report the 30 commissioner's action to the attorney general, who shall 31 immediately apply to the district court for the appointment of 6 32 a receiver to administer the final affairs of the seller.

6. The commissioner shall not make information obtained in 34 the course of an examination public, except when a duty under 35 this chapter requires the commissioner to take action against 1 a seller or to cooperate with another law enforcement agency, 2 or when the commissioner is called as a witness in a civil or criminal proceeding.

This section shall not be construed to limit the 5 commissioner's authority to terminate or suspend any 6 examination in order to pursue other legal or regulatory actions pursuant to this chapter. Findings of fact and 8 conclusions made pursuant to an examination are deemed to be prima facie evidence in any legal or regulatory action. Sec. 13. <u>NEW SECTION</u>. 523A.207 AUDITS BY CERTIFIED

NEW SECTION. 7 11 PUBLIC ACCOUNTANTS.

12 A purchase agreement shall not be sold or transferred, as 13 part of the sale of a business or the assets of a business, 7 14 until an audit has been performed by a certified public 15 accountant and filed with the commissioner that expresses the 7 16 auditor's opinion of the adequacy of funding related to the 7 17 purchase agreements to be sold or transferred.

18 Sec. 14. Section 523A.404, subsection 1, unnumbered 19 paragraph 1, Code 2007, is amended to read as follows: Trust requirements do not apply to payments made pursuant 21 to a purchase agreement executed prior to July 1, 2007, for 22 outer burial containers made of either polystyrene or 7 23 polypropylene or cemetery merchandise delivered to the 7 24 purchaser or stored in an independent third=party storage 7 25 facility not owned or controlled by the seller when approved

```
7 26 by the commissioner. The seller or the storage facility must
7 27 demonstrate that they will do all of the following:
7 28 Sec. 15. Section 523A.404, subsection 1, paragraphs f and 7 29 h, Code 2007, are amended to read as follows:
7 30
          f. Use a method of storage that allows for visual audits
7 31 examinations of the merchandise.
  32
         h. File a consent to be audited examined and inspected by
  33 the commissioner.
        Sec. 16.
                      Section 523A.501, Code 2007, is amended to read
7
  35 as follows:
8
          523A.501
                     ESTABLISHMENT == PERMITS PRENEED SELLERS ==
8
      LICENSES.
8
          1. A person shall not advertise, sell, promote, or offer
8
    4 to furnish cemetery merchandise, funeral merchandise, funeral
   5 services, or a combination thereof when performance or
8
    6 delivery may be more than one hundred twenty days following
8
   7 the initial payment on the account without an establishment
   8 permit a preneed seller's license. Each establishment must
  9 have an establishment permit.
8 10
        2. An application for an establishment permit a preneed
     seller's license shall be filed on a form prescribed by the
8 12 commissioner, and be accompanied by a fifty dollar filing fee,
8 13 and include a copy of each purchase agreement the person will
8 14 use for sales of cemetery merchandise, funeral merchandise,
8 15 funeral services, or a combination thereof.
          3. The application shall contain:
          a. The name and address of the establishment.
8 17
8 18
          b. The name and address of any additional provider of
8 19 cemetery merchandise, funeral merchandise, funeral services,
8 20 or a combination thereof.
8 21 c. The name and address of each owner, officer, or other 8 22 official of the establishment, including when relevant the
8 23 chief executive officer and the members of the board of
8 24 directors.
8 25
         d. A description of any common business enterprise or
8 26 parent company.
8 2.7
        e. The types of cemetery merchandise, funeral merchandise,
8 28 funeral services, or a combination thereof to be sold.
        f. The types of trust or trust alternatives utilized by
8 29
8 30 the establishment and a list of the financial institutions,
8 31 storage facilities, surety companies, and insurance companies
  32 utilized by the establishment on a regular basis.
         4. A permit holder shall inform the commissioner of
  34 changes in the information required to be provided by
  35 subsection 3 within thirty days of the change.

1 3. a. The commissioner shall request and obtain,

2 notwithstanding section 692.2, subsection 5, criminal history

3 data for any applicant for an initial license issued pursuant

4 to this section, any applicant for reinstatement of a license
9
  5 issued pursuant to this section, or any licensee who is being
    6 monitored as a result of a commission order or agreement
    7 resolving an administrative disciplinary action, for the
   8 purpose of evaluating the applicant's or licensee's
    9 eligibility for licensure or suitability for continued
  10 practice as a preneed seller. The commissioner shall adopt
  11 rules pursuant to chapter 17A to implement this section.
  12 commissioner shall inform the applicant or licensee of the
  13 criminal history requirement and obtain a signed waiver from 14 the applicant or licensee prior to submitting a criminal
9 15 history data request.
          b. A request for criminal history data shall be submitted
  16
      to the department of public safety, division of criminal
  18 investigation, pursuant to section 692.2, subsection 1.
  19 commissioner may also require such applicants or licensees to 20 provide a full set of fingerprints, in a form and manner 21 prescribed by the commission. Such fingerprints may be
  22 submitted to the federal bureau of investigation through the
  23 state criminal history repository for a national criminal 24 history check. The commissioner may authorize alternate
  25 methods or sources for obtaining criminal history record
  26 information. The commissioner may, in addition to any other
  27 fees, charge and collect such amounts as may be incurred by 28 the commissioner, the department of public safety, or the
9
  29 federal bureau of investigation in obtaining criminal history
  30 information. Amounts collected shall be considered repayment 31 receipts as defined in section 8.2.
          c. Criminal history information relating to an applicant
  33 or licensee obtained by the commissioner pursuant to this
34 section is confidential. The commissioner may, however, use
35 such information in a license denial proceeding.
1 4. The commissioner shall request and obtain a financial
```

2 history for any applicant for an initial license issued
3 pursuant to this section, any applicant for reinstatement of a 4 license issued pursuant to this section, or any licensee who 10 5 is being monitored as a result of a commission order or
10 6 agreement resolving an administrative disciplinary action.
10 7 the purpose of evaluating the applicant's or licensee's
10 8 eligibility for licensure or suitability for continued
10 9 practice as a preneed seller. "Financial history" means the sellent of a person's current loans, the date of a person's
10 11 loans, the amount of the loans, the person's payment record the loans of the loans against the person's property and 5 is being monitored as a result of a commission order or 6 agreement resolving an administrative disciplinary action, loans, the amount of the loans, the person's payment record on 12 the loans, current liens against the person's property, and 10 13 the person's most recent financial statement setting forth the 10 14 assets, liabilities, and the net worth of the person. 10 15 5. An establishment permit A preneed seller's license is 10 16 not assignable or transferable. A permit holder licensee 10 17 selling all or part of an establishment a business entity that 10 18 10 19 18 has a preneed seller's license shall cancel the permit license, and the purchaser shall apply for a new permit 10 20 license in the purchaser's name within thirty days of the 10 21 sale. 10 22 If no denial order is in effect and no proceeding is 10 23 pending under section 523A.503, the application becomes 10 24 effective at noon of the thirtieth day after a completed 10 25 application or an amendment completing the application is 10 26 filed, unless waived by the applicant. The commissioner may 10 27 specify an earlier effective date. Automatic effectiveness 10 28 under this subsection shall not be deemed approval of the 10 29 application. If the commissioner does not grant the permit 10 30 <u>license</u>, the commissioner shall notify the person in writing 10 31 of the reasons for the denial. 7. An initial permit is valid for two years from the date 10 32 $\frac{10}{10}$ 33 the application is filed. A permit may preneed seller's 10 34 license shall be renewed for two every four years by filing 10 35 the form prescribed by the commissioner under subsection 2, 1 accompanied by a ten dollar renewal fee in an amount set by 11 $\frac{11}{11}$ 2 the commissioner by rule. Submission of purchase agreements 3 is not required for renewals unless the purchase agreements -114 have been modified since the last filing. 5 8. The commissioner may by rule create or accept a 11 11 6 multijurisdiction establishment permit preneed seller's license. If the establishment permit preneed seller's license 8 is issued by another jurisdiction, the rules shall require the 11 9 filing of an application or notice form and payment of the 11 10 applicable filing fee of fifty dollars for an initial 11 11 application and ten dollars for a renewal application. 11 12 application or notice form utilized and the effective dates 11 13 and terms of the <u>permit license</u> may vary from the provisions 11 14 set forth in <u>subsections 2, 3, and 7 this section</u>.
11 15 Sec. 17. Section 523A.502, Code 2007, is amended to read 11 16 as follows: 11 17 523A.502 SALES PERMITS <u>AGENTS == LICENSES</u>. 11 18 1. A person shall not advertise, sell, promote, or offer 11 19 to furnish cemetery merchandise, funeral merchandise, funeral 11 20 services, or a combination thereof when performance or 11 21 delivery may be more than one hundred twenty days following 11 22 initial payment on the account without unless the person has a 11 23 sales permit. A permit holder must be an employee or <u>license</u> 24 and is a sales agent of a person holding an establishment 11 25 permit who can deliver the cemetery merchandise, funeral 11 26 merchandise, funeral services, or a combination thereof being 27 sold a preneed seller's license. A person must have a sales 28 permit for each establishment at which the person works. 11 29 However, a person may apply for a sales permit covering 11 30 multiple establishments, if the establishments have common 31 ownership. The establishment permit holder preneed seller 32 licensee is liable for the acts of its employees and sales 11 33 agents performed in advertising, selling, promoting, or 11 34 offering to furnish, upon the future death of a person named 11 35 or implied in a purchase agreement, cemetery merchandise, 12 1 funeral merchandise, funeral services, or a combination 12 2 thereof. 12 2. This chapter does not permit a person to practice 4 mortuary science without a license. A person holding a 12 5 current sales permit license may advertise, sell, promote, or 12 6 offer to furnish a funeral director's services as an employee 7 or agent of a funeral establishment furnishing the funeral 12 12 12 8 services under chapter 156. 3. An application for a sales permit <u>license</u> shall be 12

12 10 filed on a form prescribed by the commissioner and be 12 11 accompanied by a five dollar filing fee in an amount set by

12 the commissioner by rule.

```
4. The application shall contain:
  12 13
  12 14
                   a. The name and address of the person.
                   b. The name and address of the person's employer and each
  12 15
-12 16 establishment on whose behalf the person will be advertising, -12 17 selling, promoting, or offering to furnish cemetery
 -12 18 merchandise, funeral merchandise, funeral services, or
 12 19 combination thereof.
  12 20 c. The name and address of the provider who will provide
 12 21 the cemetery merchandise, funeral merchandise, funeral
 -12 22 services, or a combination thereof if different from the
 12 23 person's employer.
  12 24 4. a. The commissioner shall request and obtain,
12 25 notwithstanding section 692.2, subsection 5, criminal history
12 26 data for any applicant for an initial license issued pursuant
12 27 to this section, any applicant for reinstatement of a license
12 27 to this section, any applicant for remistatement of a freehee
12 28 issued pursuant to this section, or any licensee who is being
12 29 monitored as a result of a commission order or agreement
12 30 resolving an administrative disciplinary action, for the
12 31 purpose of evaluating the applicant's or licensee's
12 32 eligibility for licensure or suitability for continued
12 33 practice as a sales agent. The commissioner shall adopt rules
12 34 pursuant to chapter 17A to implement this section. The
12 35 commissioner shall inform the applicant or licensee of the
13 1 criminal history requirement and obtain a signed waiver from
13 2 the applicant or licensee prior to submitting a criminal
13 3 history data request.
13 4 b. A request for criminal history data shall be submitted
13 5 to the department of public safety, division of criminal
13 6 investigation, pursuant to section 692.2, subsection 1. The
13 7 commissioner may also require such applicants or licensees, to
13 8 provide a full set of fingerprints, in a form and manner
13 9 prescribed by the commission. Such fingerprints may be
13 10 submitted to the federal bureau of investigation through the
13 11 state criminal history repository for a national criminal
13 12 history check. The commissioner may authorize alternate
13 13 methods or sources for obtaining criminal history record
13 14 information. The commissioner may, in addition to any other
13 15 fees, charge and collect such amounts as may be incurred by
13 16 the commissioner, the department of public safety, or the
13 17 federal bureau of investigation in obtaining criminal history
  12 28 issued pursuant to this section, or any licensee who is being
 13 16 the commissioner, the department of public safety, or the
13 17 federal bureau of investigation in obtaining criminal history
  13 18 information. Amounts collected shall be considered repayment 13 19 receipts as defined in section 8.2.
  13 20 c. Criminal history information relating to an applicant
13 21 or licensee obtained by the commissioner pursuant to this
13 22 section is confidential. The commissioner may, however, use
13 23 such information in a license denial proceeding.
  13 24 5. An initial permit expires one year from the date the
  13 25 application is filed. The permit may sales license shall be 13 26 renewed for every four years by filing the form prescribed by
  13 27 the commissioner under subsection 3, accompanied by a twenty
 13 28 dollar filing renewal fee in an amount set by the commissioner
  13 29 by rule.
  13 30
                    6. A sales agent licensed pursuant to this section shall
        31 satisfactorily fulfill continuing education requirements for
 13 32 the license as prescribed by the commissioner by rule.
  13 33
                6. 7. A permit holder sales licensee shall inform the
  13 34 commissioner of changes in the information required to be
  13 35 provided by subsection 4 in the application within thirty days
  14
         1 of the change.
  14
                   7. 8. A sales permit <u>license</u> is not assignable or
  14
         3 transferable. An establishment selling all or part of its
 -14
         <u>4 business to a purchaser shall cancel the establishment's sales</u>
        5 permit. The purchaser shall apply for a new sales permit in
 -14
        6 the purchaser's name within thirty days of the sale.
 -14
  14 7
  14 7 \frac{\theta}{\cdot} 9. If no denial order is in effect and no proceeding 14 8 is pending under section 523A.503, the application becomes
         9 effective at noon of the thirtieth day after a completed
  14
  14 10 application or an amendment completing the application is
  14 11 filed, unless waived by the applicant.
                                                                                        The commissioner may
  14 12 specify an earlier effective date. Automatic effectiveness
  14 13 under this subsection shall not be deemed approval of the
  14 14 application. If the commissioner does not grant the permit 14 15 <u>license</u>, the commissioner shall notify the applicant in
   14 16 writing of the reasons for the denial.
  14 17 9. 10. The commissioner may by rule create or accept a 14 18 multijurisdiction sales permit license. If the sales permit
  14 19 <u>license</u> is issued by another jurisdiction, the rules shall 14 20 require the filing of an application or notice form and
 14 21 payment of the applicable filing fee \frac{14}{22} year. The application or notice form utilized and the
  14 23 effective dates and terms of the permit license may vary from
```

14 24 the provisions set forth in subsections 3 and 5. Sec. 18. <u>NEW SECTION</u>. 523A.502A SALES AGENT ANNUAL 14 25

14 26 REPORTING REQUIREMENTS. 14 27 1. A sales agent sh 14 27 1. A sales agent shall file with the commissioner not 14 28 later than April 1 of each year an annual report on a form 14 29 prescribed by the commissioner describing each purchase 14 30 agreement sold by the sales agent during the year.

14 31 2. All records maintained by the commissioner under this 14 32 section shall be confidential pursuant to section 22.7, 14 33 subsection 58, and shall not be made available for inspection 14 34 or copying except upon the approval of the commissioner or the 14 35 attorney general.

3. The commissioner shall levy an administrative penalty in the amount of five hundred dollars against a sales agent who fails to file an annual report when due, payable to the 4 state for deposit in the general fund.

4. A sales agent who fails to file the annual report when 6 due shall immediately cease soliciting or executing purchase agreements until the annual report is filed and any administrative penalty assessed has been paid. Я

Section 523A.503, Code 2007, is amended to read Sec. 19. 15 10 as follows:

523A.503 DENIAL, SUSPENSION, REVOCATION, AND SURRENDER OF 15 12 PERMITS LICENSES.

1. The commissioner may, pursuant to chapter 17A, deny any 15 14 permit license application, or immediately suspend, revoke, or 15 15 otherwise impose disciplinary action related to any permit 15 16 <u>license</u> issued under this chapter section 523A.501 15 17 for several reasons, including but not limited to:

a. Committing a fraudulent act, engaging in a fraudulent 15 19 practice, or violating any provision of this chapter or any 15 20 implementing rule or order issued under this chapter.

b. Violating any other state or federal law applicable to 15 22 the conduct of the applicant's or permit holder's licensee's 15 23 business.

c. Insolvency or financial condition.

15 15 15

15

15

15 15

15

15

15 11

15 13

15 18

15 21

15 24

16

16 16

16

16

16

16

16 16

-16 19

16

- 15 25 d. The permit holder <u>licensee</u>, for the purpose of avoiding 15 26 the trust requirement for funeral services, attributes amounts 15 27 paid under the purchase agreement to cemetery merchandise or 15 28 funeral merchandise that is delivered under section 523A.404 15 29 rather than to funeral services sold to the purchaser. The 15 30 sale of funeral services at a lower price when the sale is 15 31 made in conjunction with the sale of cemetery merchandise or 15 32 funeral merchandise to be delivered under section 523A.404 15 33 than the services are regularly and customarily sold for when 15 34 not sold in conjunction with cemetery merchandise or funeral 15 35 merchandise is evidence that the permit holder <u>licensee</u> is acting with the purpose of avoiding the trust requirement for 2 funeral services under section 523A.201.
 - e. Engaging in a deceptive act or practice or deliberately 4 misrepresenting or omitting a material fact regarding the sale 5 of cemetery merchandise, funeral merchandise, funeral 6 services, or a combination thereof under this chapter.
 - f. Conviction of a criminal offense involving dishonesty 8 or a false statement <u>including but not limited to fraud,</u>
 9 theft, misappropriation of funds, falsification of documents
- 16 10 deceptive acts or practices, or other related offenses.

 16 11 g. Inability to provide the cemetery merchandise, funeral 16 12 merchandise, funeral services, or a combination thereof which 16 13 the applicant or permit holder licensee purports to sell.
- 16 14 h. The applicant or permit holder licensee sells the 16 15 business without filing a prior notice of sale with the 16 16 commissioner. The permit license shall be revoked thirty days 16 17 following such sale. 16 18
 - i. Selling by a person who is not an employee or agent of the applicant or permit holder a licensed sales agent.

16 20 j. The applicant or licensee is named in an order issued
16 21 pursuant to section 523A.807, subsection 3, paragraph "b".
16 22 2. The commissioner may, for good cause shown, suspend any
16 23 permit license for a period not exceeding thirty days, pending

- investigation. 16 24
- 16 25 3. Except as provided in subsection 2, a permit license 16 26 shall not be revoked, suspended, or otherwise be the subject 16 27 of disciplinary action except after notice and hearing under 16 28 chapter 17A.
- 16 29 4. Any permit holder licensee may surrender a permit 16 30 <u>license</u> by delivering to the commissioner written notice that 16 31 the permit holder <u>licensee</u> surrenders the <u>permit license</u>, but 16 32 the surrender shall not affect the <u>permit holder's licensee's</u> 16 33 civil or criminal liability for acts committed before the 16 34 surrender.

Denial, revocation, suspension, or surrender of a 1 permit license does not impair or affect the obligation of any 17 2 preexisting lawful agreement between the permit holder 17 17 3 <u>licensee</u> and any person.

6. The commissioner may impose a civil penalty in an 5 amount not exceeding ten thousand dollars per violation 6 against any person violating this chapter. Each day continuing violation constitutes a separate offense.

17

17

17 33

17 34

17 35 18 18

18

18

18 18

18

18

18 11

18 12 18 13 18 14

18 17

18 18

18 19

18 33

18

19

19 19

19 19 19

19 19

8

Sec. 20. NEW SECTION. 523A.504 APPOINTMENT OF SALES 17 8 9 AGENTS.

- 17 10 1. A person shall not sell or offer to furnish cemetery 17 11 merchandise, funeral merchandise, funeral services, or a 17 12 combination thereof when performance or delivery may be more 17 13 than one hundred twenty days following initial payment on the 17 14 account except through a sales agent who holds a sales license 17 15 issued pursuant to section 523A.502. If a person holding a 17 16 preneed seller's license appoints a sales agent to act on 17 17 behalf of the preneed seller, the person shall file a notice 17 18 of such appointment with the commissioner within thirty days 17 19 of the appointment, in a format approved by the commissioner, 17 20 and annually thereafter.
- 17 21 2. A preneed seller shall pay an annual fee of five 17 22 dollars for each sales agent appointed by the preneed seller, 17 23 which fee shall be submitted with the annual report. 17 24 Sec. 21. Section 523A.601, subsection 1, paragra

Sec. 21. Section 523A.601, subsection 1, paragraph a, Code 17 25 2007, is amended to read as follows:

17 26 a. Identify the seller preneed seller by name and license number, the salesperson's permit and establishment sales agent 17 28 by name and permit license number, the expiration date of the -17 29 salesperson's permit, the purchaser, and the person for whom 17 30 the cemetery merchandise, funeral merchandise, funeral 17 31 services, or a combination thereof is purchased, if other than 17 32 the purchaser.

Sec. 22. Section 523A.601, Code 2007, is amended by adding the following new subsection:

NEW SUBSECTION. 6. a. A purchase agreement that is funded by a trust shall include a conspicuous statement in language substantially similar to the following language:

"For your prearranged funeral agreement, we will deposit 4 not less than eighty percent of your payments in trust at (name of financial institution), (street address), (city), (state) (zip code) within fifteen days following receipt of the funds. For your protection, you have the right to contact the financial institution directly to confirm that the deposit 18 9 of these funds occurred as required by law. If you are unable 18 10 to confirm the deposit of these funds in trust, you may contact the Iowa insurance division for assistance by calling the insurance division at (telephone number) or by mail at (street address), (city), Iowa (zip code)."

b. A purchase agreement that is funded with an insurance policy or an annuity shall include a conspicuous statement in language substantially similar to the following language: 18 15 18 16

"An (insurance policy or annuity) will be purchased from (name of issuer of the policy or annuity), (street address), (city), (state) (zip code). You should receive confirmation 18 20 of the purchase of an insurance policy or certificate, or an 18 21 annuity within sixty days of making payment. Delivery of the 18 22 actual insurance policy or certificate or annuity shall also 18 23 constitute confirmation. For your protection, you have the 18 24 right to confirm that the insurance policy or annuity is 18 25 issued as required by law. If you do not receive confirmation 18 26 that an insurance policy or certificate or an annuity has been 18 27 purchased or receive the insurance policy or certificate or 18 28 the annuity, you should report this fact to the Iowa insurance 18 29 division, by calling the insurance division at (telephone 18 30 number). Written reports should be mailed to the Iowa 18 31 insurance division at (street address), (city), Iowa (zip 18 32 code)."

A purchase agreement that is funded with a surety bond 18 34 shall include a conspicuous statement in language 35 substantially similar to the following language:

"Coverage under a surety bond in the amount of \$(amount) 2 will be purchased from (name of issuer of surety bond), 3 (street address), (city), (state) (zip code) to fund your 4 purchase. If you pay pursuant to your purchase agreement with 5 a single payment, you should receive confirmation of the 6 purchase of a surety bond within sixty days of making the 7 payment. If you pay pursuant to your purchase agreement with 8 multiple, periodic payments, you should receive confirmation 9 of the purchase of a surety bond within sixty days of making 19 10 the first payment and within sixty days of making the last

19 11 payment pursuant to the agreement. For your protection, you 19 12 have the right to confirm that the surety bond is issued as 19 13 required by law. If you do not receive confirmation of 19 14 coverage under a surety bond within sixty days of making the 19 15 first payment and within sixty days of making the last 19 16 payment, you should report this fact to the Iowa insurance 19 17 division, by calling the insurance division at (telephone 19 18 number). Written reports should be mailed to the Iowa 19 19 insurance division at (street address), (city), Iowa (zip 19 20 code)."

19 21 Sec. 23. <u>NEW SECTION</u>. 523A.603 SECURITY AND NOTICE 19 22 REQUIREMENTS.

19 23 1. If a purchase agreement is funded with an insurance 19 24 policy or an annuity, the purchaser shall receive a notice 19 25 thereof from the insurance company within sixty days of making 19 26 payment. The notice shall include the name and address of the 19 27 insurance company, the policy number of the insurance policy 19 28 that secures the agreement, the name of the insured under the 19 29 insurance policy or annuity, and the amount of the accumulated 19 30 death benefit. Delivery of the insurance policy or

19 31 certificate or annuity shall satisfy this notice requirement. 2. If a purchase agreement is funded by a surety bond, the 19 33 purchaser shall receive a notice from the surety company that 34 evidences coverage under the bond, the name of the purchaser 35 or beneficiary, and the amount of coverage. If the purchase 1 agreement is paid with a single payment, the purchaser shall 2 receive notice of the surety bond within sixty days of making 3 the payment. If the purchase agreement is being paid with 4 multiple, periodic payments, the purchaser shall receive 5 notice of the surety bond within sixty days of making the last 6 payment. Compliance with this notice requirement does not 7 require a seller to purchase individual surety bonds for each 8 purchaser and beneficiary. A seller may file a single bond 9 with the commissioner.

20 10 Sec. 24. NEW SECTION. 523A.604 PURCHASE AGREEMENTS == 20 11 NUMBERING.

20 12 Purchase agreements for cemetery merchandise, funeral 20 13 merchandise, funeral services, or a combination thereof shall 20 14 be sequentially numbered by each seller in compliance with 20 15 procedures specified by the commissioner by rules adopted 20 16 under chapter 17A. 20 17

Sec. 25. Section 523A.703, Code 2007, is amended to read 20 18 as follows:

523A.703 FRAUDULENT PRACTICES.

19 32

19 19 20

20 20 20

20

20 19

20 20

20 24

20 20 27

A Except as otherwise provided in section 523A.704, a 20 21 person who willfully commits any of the following acts commits 20 22 a fraudulent practice and is punishable as provided in chapter 20 23 714:

- 1. Knowingly fails Fails to comply with any requirement of 20 25 this chapter, or any rule adopted or order issued under this
- 26 chapter.
 27 2. Knowingly makes Makes, causes to be made, or subscribes 20 28 to a false statement or representation in a report or other 20 29 document required under this chapter, implementing rules, or 20 30 orders, or renders such a report or document misleading 20 31 through the deliberate omission of information properly 20 32 belonging in the report or document.
- 20 33 3. Conspires to defraud in <u>In</u> connection with the sale of 20 34 cemetery merchandise, funeral merchandise, funeral services, 20 35 or a combination thereof under this chapter, directly or 1 indirectly makes an untrue statement of a material fact or 2 omits to state a material fact that is necessary to make the 3 statements made, in light of the circumstances under which 4 they were made, not misleading.
- 21 21 21 21 21 21 21 21 21 21 4. Fails to deposit funds under sections 523A.201 and 6 523A.202 or withdraws any funds in a manner inconsistent with 7 this chapter. Unless the purchase agreement expressly 8 provides otherwise, excludes in the sale of cemetery
 9 merchandise, funeral merchandise, or a combination thereof, 10 funeral services that are necessary for the delivery, use, or 11 installation of the cemetery merchandise or funeral
- 21 12 21 13 12 merchandise at the time of the burial or funeral. 5. Knowingly sells or offers cemetery merchandise, funeral 21 14 merchandise, funeral services, or a combination thereof
- 15 without an establishment permit. 21 16 6. Deliberately misrepresents or omits a material fact 21 17 relative to the sale of cemetery merchandise, funeral 21 18 merchandise, funeral services, or a combination thereof under 21 19 this chapter. When selling cemetery merchandise or funeral -21 20 merchandise, a seller shall not exclude the funeral services 21 21 necessary for the delivery, use, or installation of the

21 22 cemetery merchandise or funeral merchandise at the time -21 23 funeral or burial unless the purchase agreement expressly 21 24 provides otherwise. Sec. 26. NEW SECTION. 523A.704 VIOLATIONS. A person who willfully violates section 523A.501, 21 27 subsection 1, or section 523A.502, subsection 1, is guilty of 21 28 a class "D" felony. 21 29 Sec. 27. Section 523A.801, subsection 1, Code 2007, is 21 30 amended to read as follows: 21 31 1. This chapter shall be administered by the commissioner. 21 32 The deputy administrator appointed pursuant to section 502.601 33 shall be the principal operations officer responsible to the 21 34 commissioner for the routine administration of this chapter -21 35 and management of the administrative staff. In the absence of -22 1 the commissioner, whether because of vacancy in the office due 22 2 to absence, physical disability, or other cause, the deputy -22 3 administrator shall, for the time being, have and exercise the -2.24 authority conferred upon the commissioner. The commissioner 22 5 may by order from time to time delegate to the deputy 22 6 administrator any or all of the functions assigned to the -22commissioner in this chapter. The deputy administrator shall 22 8 employ officers, attorneys, accountants, and other employees 22 9 as needed for administering this chapter. 22 10 Sec. 28. Section 523A.801, Code 2007, is amended by adding 22 11 the following new subsection: 22 12 NEW SUBSECTION. 3. The commissioner shall submit an 22 13 annual report to the legislative oversight committee by 22 14 October 1 of each year reporting on the administration of this 22 15 chapter. The report shall set forth any recommendations for 22 16 changes in the law that the commissioner deems necessary or 22 17 desirable to prevent abuses or evasions of this chapter or 22 18 rules implementing this chapter or to rectify undesirable 22 19 conditions in connection with the administration of this 22 20 chapter or rules implementing this chapter. 22 21 Sec. 29. Section 523A.807, Code 2007, is amended by adding 22 22 the following new subsections: 22 23 <u>NEW SUBSECTION</u>. 3. If the commissioner finds that a 22 24 person has violated section 523A.201, 523A.202, 523A.401, 22 25 523A.402, 523A.403, 523A.404, 523A.405, 523A.501, or 523A.502 22 26 or any rule adopted pursuant thereto, the commissioner may 22 27 order any or all of the following: 22 28 a. Payment of a civil penalty of not more than one 22 29 thousand dollars for each violation, but not exceeding an 22 30 aggregate of ten thousand dollars during any six=month period, 22 31 except that if the commissioner finds that the person knew or 22 32 reasonably should have known that the person was in violation 22 33 of such provisions or rules adopted thereto, the penalty shall 22 34 be not more than five thousand dollars for each violation, but 22 35 not exceeding an aggregate of fifty thousand dollars during 23 1 any six=month period. The commissioner shall assess the penalty on the employer of an individual and not on the individual, if the commissioner finds that the violations 23 23 23 4 committed by the individual were directed, encouraged, 5 condoned, ignored, or ratified by the individual's employer.
6 b. Issuance of an order prohibiting the person committing 23 23 23 a violation from selling funeral merchandise, cemetery 23 8 merchandise, funeral services, or a combination thereof, and 23 9 from managing, operating, or otherwise exercising control over 23 10 any business entity that is subject to regulation under this 23 11 chapter or chapter 523I. A person who has been named in such 23 12 an order may contest the order by filing a request for a 23 13 contested case proceeding as provided in chapter 17A and in 23 14 accordance with rules adopted by the commissioner. 23 15 commissioner may, pursuant to chapter 17A, deny any 23 16 application filed under section 523A.501 or 523A.502 if the 23 17 applicant, or an officer, director, or owner of the applicant 23 18 is named in a final order issued pursuant to this subsection. 23 19 <u>NEW SUBSECTION</u>. 4. The commissioner shall post on the 23 20 website of the division of insurance of the department of 23 21 commerce a list of all persons licensed under chapter 523A and 23 22 an index of orders issued by the commissioner pertaining to 23 23 such persons. Sec. 30. Section 523A.811, subsection 1, Code 2007, is 23 24 23 25 amended by adding the following new paragraph: NEW PARAGRAPH. f. A receivership has been established for a cemetery subject to chapter 523I that is owned or operated 23 26 23 27 23 28 by a seller who is subject to this chapter. 23 29 Sec. 31. Section 523A.811, Code 2007, is amended by adding

23 30 the following new subsection: NEW SUBSECTION. 3. If a seller who is subject to this 23 32 chapter owns or operates a cemetery subject to chapter 523I,

23 33 for which a receivership has been established, the 23 34 receivership provisions of section 523I.212 shall apply to any 23 35 receivership established under this section. 24 Section 523A.812, Code 2007, is amended to read Sec. 32. 2.4 2. as follows: 24 523A.812 INSURANCE DIVISION REGULATORY FUND. 24 The insurance division may authorize the creation of a 24 special revenue fund in the state treasury, to be known as the 24 insurance division regulatory fund. The commissioner shall 2.4 allocate annually from the fees paid pursuant to section 24 8 523A.204, two dollars for each purchase agreement reported on 9 an establishment permit holder's a preneed seller's annual 24 10 report filed pursuant to section 523A.204 for deposit to the regulatory fund. The remainder of the fees collected pursuant to section 523A.204 shall be deposited into the general fund 24 11 24 12 24 13 of the state. The commissioner shall also allocate annually 24 14 the audit examination fees paid pursuant to section 523A.814 24 15 and any examination expense reimbursement for deposit to the 24 16 regulatory fund. The moneys in the regulatory fund shall be 24 17 retained in the fund. The moneys are appropriated and, 24 18 subject to authorization by the commissioner, may be used to 24 19 pay auditors, audit examiners, examination expenses, 24 20 investigative expenses, the expenses of mediation ordered by 24 21 the commissioner, consumer education expenses, the expenses of 24 22 a toll=free telephone line to receive consumer complaints, and 24 23 the expenses of receiverships established under section 24 24 523A.811. If the commissioner determines that funding is not 24 available to reimburse the expenses of a person who otherwise 26 receives title to a cemetery subject to chapter 523I, pursuant 24 24 27 to such a receivership, the commissioner shall use moneys in 24 28 the regulatory fund as necessary to preserve, protect, 24 29 restore, and maintain the physical integrity of that cemetery 24 30 and to satisfy claims or demands for cemetery merchandise, funeral merchandise, and funeral services based on purchase <u>32 agreements which the commissioner determines are just and</u> 24 33 outstanding. An annual allocation to the regulatory fund 24 34 shall not be imposed if the current balance of the fund 24 35 exceeds two five hundred thousand dollars. 25 Section 523A.814, Code 2007, is amended to read Sec. 33. 25 as follows: 25 523A.814 AUDIT EXAMINATION FEE. 25 In addition to the filing fee paid pursuant to section 25 5 523A.204, subsection 5 2, an establishment a seller filing an 25 6 annual report shall pay an audit examination fee in the amount 25 of five dollars for each purchase agreement subject to a 25 8 filing fee that is sold between July 1, 2005, and December 31, 9 2007, and in the amount of ten dollars for each purchase 25 25 10 25 11 agreement subject to a filing fee that is sold after December <u>31, 2007</u>. 25 12 Sec. 34. Section 523I.102, subsections 3 and 8, Code 2007, 25 13 are amended to read as follows: 3. "Capital gains" means appreciation in the value of 25 14 25 15 trust assets for which a market value may be determined with 25 16 reasonable certainty after deduction of investment losses, 25 17 taxes, expenses incurred in the sale of trust assets, any 25 18 costs of the operation of the trust, examination expenses, and 25 19 any annual audit fees expenses.
25 20 8. "Commissioner" means the commissioner of insurance or 25 21 the deputy administrator authorized in section 523A.801 to the 25 22 extent the commissioner delegates functions to the deputy -25 23 administrator commissioner's designee authorized in section 24 523A.801. 25 Sec. 35. Section 523I.102, subsection 17, unnumbered 25 26 paragraph 1, Code 2007, is amended to read as follows: 25 27 "Income" means the return in money or property derived from 25 28 the use of trust principal after deduction of investment 25 29 losses, taxes, and expenses incurred in the sale of trust 25 30 assets, any cost of the operation of the trust, examination expenses or fees, and any annual audit fees expenses.
"Income" includes but is not limited to: 25 32 Sec. 36. Section 523I.201, subsection 1, Code 2007, is 25 33 25 34 amended to read as follows: 25 35 1. This chapter shall be administered by the commissioner. 1 The deputy administrator appointed pursuant to section 502.601 26 -262 shall be the principal operations officer responsible to the 3 commissioner for the routine administration of this chapter -2.6-264 and management of the administrative staff. In the absence of 26 5 the commissioner, whether because of vacancy in the office due -266 to absence, physical disability, or other cause, the deputy 7 administrator shall, for the time being, have and exercise the

8 authority conferred upon the commissioner. The commissioner

9 may by order from time to time delegate to the deputy -26 10 administrator any or all of the functions assigned to the 26 11 commissioner in this chapter. The deputy administrator shall 26 12 employ officers, attorneys, accountants, and other employees 26 13 as needed for administering this chapter. Sec. 37. Section 523I.201, Code 2007, is amended by adding 26 15 the following new subsection: 26 16 NEW SUBSECTION. 3. The commissioner shall submit an 26 17 annual report to the legislative oversight committee by 26 18 October 1 of each year reporting on the administration of this chapter. The report shall set forth any recommendations for 26 19 26 20 changes in the law that the commissioner deems necessary or 26 21 desirable to prevent abuses or evasions of this chapter or 26 22 rules implementing this chapter or to rectify undesirable 26 23 conditions in connection with the administration of this 26 24 chapter or rules implementing this chapter. 26 25 Sec. 38. Section 523I.212, subsection 1, Code 2007, is 26 26 amended by adding the following new paragraph: NEW PARAGRAPH. d. A receivership has been established for 26 27 26 28 a seller subject to chapter 523A who owns or operates a cemetery that is subject to this chapter. Sec. 39. Section 523I.212, subsection 2, Code 2007, is 26 29 26 30 26 31 amended to read as follows: 26 32 2. The commissioner or attorney general may ag 26 33 district court in any county of the state for the 2. The commissioner or attorney general may apply to the 26 34 establishment of a receivership. Upon proof that any of the 26 34 establishment of a receivership. Upon proof that any of the 26 35 conditions described in this section have occurred, the court 27 1 may grant a receivership. The commissioner may request that 27 2 the insurance division be named as a receiver or that the 27 3 court appoint a third party as a receiver. If the division i 27 4 appointed as a receiver, the division shall not be subject to 27 5 the requirements concerning an oath and surety bond contained 27 6 in section 680.3.
27 7 Sec. 40. Section 523I.212, Code 2007, is amended by adding 8 the following new subsections: 27 9 NEW SUBSECTION. 3. In addition to the powers granted to 3 court appoint a third party as a receiver. If the division is 4 appointed as a receiver, the division shall not be subject to 5 the requirements concerning an oath and surety bond contained Sec. 40. Section 523I.212, Code 2007, is amended by adding 27 NEW SUBSECTION. 3. In addition to the powers granted to 27 10 receivers under chapter 680, a receiver appointed under this 27 11 section shall be granted all powers necessary to locate and to 27 12 temporarily preserve and protect perpetual care trust funds, 27 13 consumer and business assets, interment records, records of 27 14 consumer purchases of interment rights, and records of 27 15 consumer purchases of funeral services and funeral or cemetery 27 16 merchandise as defined in chapter 523A. The receiver shall 27 17 also be granted such powers as are necessary in the course of 27 18 the receivership to temporarily preserve and protect a 27 19 cemetery or burial site and to temporarily restore or sustain 27 20 cemetery operations, including interments, as operating funds 27 21 or trust funds become available. 27 22 NEW SUBSECTION. 4. The commissioner may petition the 27 23 court to terminate a receivership at any time and to enter 27 24 such orders as are necessary to transfer the duty to preserve 27 25 and protect the physical integrity of the cemetery or burial 27 26 site, the interment records, and other records documenting 27 27 consumer purchases of interment rights to the applicable 27 28 governmental subdivision, as provided in section 523I.316, 27 29 subsection 3. The court shall grant the petition if following 27 30 the first one hundred twenty days of the receivership such 27 31 duty to preserve and protect cannot be reasonably assumed by a 27 32 private entity, association, or by other means. 27 33 Sec. 41. Section 523I.213, Code 2007, is amended to read 27 34 as follows: 27 35 523I.213 INSURANCE DIVISION'S ENFORCEMENT FUND. 28 A special revenue fund in the state treasury, to be known 2 as the insurance division's enforcement fund, is created under 3 the authority of the commissioner. The commissioner shall 28 28 allocate annually from the audit examination fees paid 2.8 28 5 pursuant to section 523I.808, an amount not exceeding fifty thousand dollars, for deposit to the insurance division's enforcement fund. The moneys in the enforcement fund shall be 28 6 28 28 8 retained in the fund. The moneys are appropriated and, 2.8 9 subject to authorization by the commissioner, shall be used to 28 10 pay auditors, audit examiners, examination expenses, 28 11 investigative expenses, the expenses of consumer education, 28 12 compliance, and education programs for filers and other 28 13 regulated persons, and educational or compliance program 28 14 materials, the expenses of a toll=free telephone line for 28 15 consumer complaints, and the expenses of receiverships of 28 16 perpetual care cemeteries established under section 523I.212. 28 17 Sec. 42. NEW SECTION. 523I.213A EXAMINATIONS == 28 18 AUTHORITY AND SCOPE.

1. The commissioner or the commissioner's designee may

28 20 conduct an examination under this chapter of any cemetery as 28 21 often as the commissioner deems appropriate. If a cemetery 28 22 has a trust arrangement, the commissioner shall conduct an 28 23 examination not less than once every three years.

- 28 24 2. A cemetery shall reimburse the division for the expense 28 25 of conducting the examination unless the commissioner waives 28 26 this requirement or the seller has previously provided to the 28 27 commissioner a certified copy of an audit conducted by an 28 28 independent certified public accountant verifying compliance 28 29 with this chapter for each year in question and the 28 30 examination conducted by the commissioner does not disclose 28 31 that the seller has not complied with this chapter for the 28 32 years in question. The expense of an examination involving 33 multiple cemeteries or other persons shall be prorated among 28 34 them upon any reasonable basis as determined by the 28 35 commissioner.
 - 3. For purposes of completing an examination pursuant to this chapter, the commissioner may examine or investigate any 3 person, or the business of any person, if the examination or investigation is, in the sole discretion of the commissioner, 5 necessary or material to the examination of the cemetery.

28

29

29

29

29

29

29

29

29 29 6

9

29 10

29 12

29 24

29 31

30

30 30

30 30

30

3.0 30

30 13

- 4. Upon determining that an examination should be conducted, the commissioner or the commissioner's designee may appoint one or more examiners to perform the examination and instruct them as to the scope of the examination.
- 5. A cemetery or person from whom information is sought, 29 11 and its officers, directors, and agents shall provide to the examiners appointed under subsection 4, timely, convenient, 29 13 and free access at their offices, at all reasonable hours, to 29 14 all books, records, accounts, papers, documents, and all 29 15 electronic or other recordings related to the property, 29 16 assets, business, and affairs of the cemetery being examined 29 17 and shall facilitate the examination as much as possible. If 29 18 a cemetery, by its officers, directors, employees, or agents, 29 19 refuses to submit to an examination as provided in this 29 20 chapter, the commissioner shall immediately report the refusal 29 21 to the attorney general, who shall then immediately apply to 29 22 district court for the appointment of a receiver to administer 29 23 the final affairs of the cemetery.
- 6. This section shall not be construed to limit the 29 25 commissioner's authority to terminate or suspend any 29 26 examination in order to pursue other legal or regulatory 29 27 actions pursuant to this chapter. Findings of fact and 29 28 conclusions made pursuant to an examination are deemed to be 29 29 prima facie evidence in any legal or regulatory action. 29 30 Sec. 43. NEW SECTION. 523I.213B VENUE.

All actions relating to the enforcement of this chapter 29 32 shall be governed by the laws of the state of Iowa. Venue of 29 33 any action relating to enforcement of this chapter may be in a 29 34 court of competent jurisdiction in Polk county, at the 29 35 discretion of the commissioner. 30 1 Sec. 44. Section 523I.304, Code 2007, is amended by adding

the following new subsection:

NEW SUBSECTION. 7. A cemetery owned and controlled by a governmental subdivision shall adopt and enforce a rule allowing any veteran who is a landowner or who lives within 6 the governmental subdivision to purchase an interment space and to be interred within the cemetery. For the purposes of this section, "veteran" means the same as defined in section 35.1 or a resident of this state who served in the armed 30 10 forces of the United States, completed a minimum aggregate of 30 11 ninety days of active federal service, and was discharged 30 12 under honorable conditions.

Sec. 45. Section 523I.305, subsection 3, Code 2007, is 30 14 amended to read as follows:

30 15 3. SPECIFICATIONS. Upon request, a cemetery shall provide 30 16 reasonable written specifications and instructions governing 30 17 installation of memorials, which shall apply to all 30 18 installations whether performed by the cemetery or another The written specifications shall include provisions 30 19 person. 30 20 governing hours of installation or any other relevant 30 21 administrative requirements of the cemetery. A copy of these 30 22 specifications and instructions shall be provided upon 30 23 request, without charge, to the owner of the interment space, 30 24 next of kin, or a personal representative or agent of the 30 25 owner, including the person installing the memorial. The 30 26 person installing the memorial shall comply with the 30 27 cemetery's written installation specifications and

In order to verify that a memorial is installed

30 28 instructions. <u>In order to verify that a memorial is instanted as 30 29 on the proper interment space in accordance with cemetery space.</u>

^{30 30} rules and regulations, the cemetery shall mark the place on

interment space where the memorial is to be installed and 30 32 shall inspect the installation when completed. This 30 33 subsection shall not be construed to require that a cemetery 34 lay out or engineer an interment space for the installation of 35 a memorial. A cemetery shall not adopt or enforce any rule 1 prohibiting the installation of a memorial by a memorial 31 31 2 dealer or independent third party, unless the rule is adopted 31 3 applicable to all memorials from whatever source obtained and 31 4 enforced uniformly for all memorials installed in the 31 5 cemetery. 31 Sec. 46. NEW SECTION. 523I.314A STANDARDS FOR INTERMENT 31 SPACES. 8 31 1. A standard interment space for full body interment 9 developed on or after July 1, 2007, shall measure at least 31 31 10 forty inches in width and ninety=six inches in length. 31 11 2. Prior to the sale of interment rights in an undeveloped 31 12 area of a cemetery, internal reference markers shall be 31 13 installed and maintained no more than one hundred feet apart. 31 14 The internal reference markers shall be established with 31 15 reference to survey markers that are no more than two hundred 31 16 feet apart, have been set by a surveyor and mapper, and have 31 17 been documented in a land survey. Both the map and the land 31 18 survey shall be maintained by the cemetery and made available 31 19 upon request to the commissioner and to members of the public. 31 20 Sec. 47. Section 523I.808, Code 2007, is amended to read Section 523I.808, Code 2007, is amended to read Sec. 47. 31 21 as follows: 31 22 5231.808 AUDIT EXAMINATION FEE. 31 23 An audit examination fee shall be submitted with the 31 24 cemetery's annual report in an amount equal to five dollars 31 25 for each certificate of interment rights issued during the 31 26 fiscal year covered by the report. The cemetery may charge 31 27 the <u>audit examination</u> fee directly to the purchaser of the 31 28 interment rights. Sec. 48. Section 523I.810, subsection 9, Code 2007, is 31 29 31 30 amended to read as follows: 31 31 9. A cemetery may, by resolution adopted by a vote of at 31 32 least two=thirds of the members of its board at any authorized 31 33 meeting of the board, authorize the withdrawal and use of not 31 34 more than twenty percent of the principal of the care fund to 31 35 acquire additional land for cemetery purposes, to repair a 1 mausoleum or other building or structure intended for cemetery 2 purposes, or to build, improve, or repair roads and walkways 32 32 32 3 in the cemetery, or to purchase recordkeeping software used to 4 maintain ownership records or interment records. The 5 resolution shall establish a reasonable repayment schedule, 32 32 6 not to exceed five years, and provide for interest in an 32 7 amount comparable to the care fund's current rate of return on 8 its investments. However, the care fund shall not be 9 diminished below an amount equal to the greater of twenty=five 32 32 32 10 thousand dollars or five thousand dollars per acre of land in 32 11 the cemetery. The resolution, and either a bond or proof of 32 12 insurance to guarantee replenishment of the care fund, shall 32 13 be filed with the commissioner thirty days prior to the

32 14 withdrawal of funds. Sec. 49. Section 523I.813, subsection 1, Code 2007, is 32 16 amended by striking the subsection and inserting in lieu 32 17 thereof the following:

32 15

32 20

32 27

32 28

32 29

33 33

33

33

33

32 18 1. A perpetual care cemetery shall file an annual report 32 19 at the end of each fiscal year of the cemetery.

Sec. 50. Section 523I.813, Code 2007, is amended by adding 32 21 the following new subsection: 32 22 NEW SUBSECTION. 3. The c

The commissioner shall levy an 32 23 administrative penalty in the amount of five hundred dollars 32 24 against a cemetery that fails to file the annual report when $32\ 25\ due$, payable to the state for deposit in the general fund of $32\ 26\ the$ state.

DIVISION II

COORDINATING AMENDMENTS

Sec. 51. Section 523A.102, subsection 9, paragraphs b and 32 30 c, Code 2007, are amended to read as follows:

32 31 b. If authorized by a purchaser under a purchase 32 32 agreement, cemetery merchandise has been permanently 32 33 identified with the name of the purchaser or the beneficiary 32 34 and delivered to a bonded warehouse or storage facility 32 35 approved by the commissioner and both title to the merchandise 1 and a warehouse receipt have been delivered to the purchaser 2 or beneficiary and a copy of the warehouse receipt has been 3 delivered to the establishment seller for retention in its 4 files.

c. If authorized by a purchaser under a purchase 6 agreement, a polystyrene or polypropylene outer burial

7 container has been permanently identified with the name of the 33 8 purchaser or the beneficiary and delivered to a bonded 33 9 warehouse or storage facility approved by the commissioner and 33 10 both title to the merchandise and a warehouse receipt have 33 11 been delivered to the purchaser or beneficiary and a copy of 33 12 the warehouse receipt has been delivered to the establishment seller for retention in its files.
 Sec. 52. Section 523A.102, subsection 21, Code 2007, is 33 13 33 14 33 15 amended to read as follows: 33 16 "Parent company" means a corporation that has a 21. 33 17 controlling interest in an establishment a seller. 33 18 Sec. 53. Section 523A.205, subsection 1, Code 2007, is 33 19 amended to read as follows: 33 20 1. A financial institution shall file with the 33 21 commissioner not later than March 1 of each year an annual 33 22 report on a form prescribed by the commissioner showing all 33 23 funds deposited by an establishment <u>a seller</u> under a trust 33 24 agreement during the previous year. Each report shall contain 33 25 all information requested. 33 26 Sec. 54. Section 523A.401, subsection 5, paragraphs a and 33 27 b, Code 2007, are amended to read as follows: a. Except as necessary and appropriate to satisfy the 33 28 33 29 requirements regarding burial trust funds under Title XIX of 33 30 the federal Social Security Act, the policy shall not be owned 33 31 by the establishment seller, the policy shall not be 33 32 irrevocably assigned to the establishment seller, and the 33 33 assignment of proceeds from the insurance policy to the 33 34 establishment <u>seller</u> shall be limited to the establishment's 33 35 seller's interests as they appear in the purchase agreement, 34 and conditioned on the establishment's seller's delivery of cemetery merchandise, funeral merchandise, and funeral services pursuant to a purchase agreement. 34 34 34 b. The policy shall provide that any assignment of 34 benefits is contingent upon the establishment's seller's 34 delivery of cemetery merchandise, funeral merchandise, and 34 funeral services pursuant to a purchase agreement. Sec. 55. Section 523A.401, subsection 6, unnumbered paragraph 1, Code 2007, is amended to read as follows: 34 34 9 With the written consent of the purchaser, an existing 34 10 34 11 prepaid purchase agreement with trust=funded benefits may be converted to a prepaid purchase agreement with insurance=funded benefits provided the establishment seller 34 12 34 13 34 14 and the insurance benefits comply with the following 34 15 provisions: 34 16 Sec. 56. Sec. 56. Section 523A.401, subsection 6, paragraph d, Code 34 17 2007, is amended to read as follows: 34 18 d. The establishment seller shall maintain a copy of any 34 19 prepaid trust=funded purchase agreement that was converted to 34 20 a prepaid insurance=funded purchase agreement and retain the 34 21 payment history records for each converted purchase agreement 34 22 prior to conversion until the cemetery merchandise, funeral 34 23 merchandise, and funeral services have been delivered. 34 24 Sec. 57. Section 523A.401, subsection 8, Code 2007, is 34 25 amended to read as follows: 34 26 8. An insurance company issuing policies funding purchase 34 27 agreements subject to this chapter shall file an annual report 34 28 with the commissioner on a form prescribed by the 34 29 commissioner. The report shall list the applicable insurance 34 30 policies outstanding for each establishment seller. 34 31 printouts may be submitted so long as each legibly provides 34 32 the same information required in the prescribed form. 34 33 Sec. 58. Section 523A.402, subsection 5, paragraphs a and 34 34 b, Code 2007, are amended to read as follows: 34 35 a. Except as necessary and appropriate to satisfy the 35 requirements regarding burial trust funds under Title XIX of 35 the federal Social Security Act, the annuity shall not be 35 owned by the establishment seller or irrevocably assigned to 35 the **establishment** <u>seller</u> and any designation of the 35 establishment seller as a beneficiary shall not be made 35 irrevocable. 35 The annuity shall provide that any assignment of h. 35 8 benefits is contingent upon the establishment's seller's 35 delivery of cemetery merchandise, funeral merchandise, and 35 10 funeral services pursuant to a purchase agreement. 35 11 Sec. 59. Section 523A.402, subsection 6, unnumbered 35 12 paragraph 1, Code 2007, is amended to read as follows: 35 13 With the written consent of the purchaser, an existing 35 14 prepaid purchase agreement with trust=funded benefits may be 35 15 converted to a prepaid purchase agreement with annuity=funded 35 16 benefits provided the establishment seller and the annuity

35 17 benefits comply with the following provisions:

35 18 Sec. 60. Section 523A.402, subsection 6, paragraph d, Code 35 19 2007, is amended to read as follows:

35 20 d. The establishment seller shall maintain a copy of any 35 21 prepaid trust=funded purchase agreement that was converted to 35 22 a prepaid annuity=funded purchase agreement and retain the 35 23 payment history records for each converted purchase agreement 35 24 prior to conversion until the cemetery merchandise, funeral 35 25 merchandise, and funeral services have been delivered.

Sec. 61. Section 523A.402, subsection 8, Code 2007, is 35 27 amended to read as follows:

35 28

35 35

36

36

36

36

36 5

36 6

36 36

36

36 12

36 17

36 21

36 26

36 27

36 31

37

37

37

37

37

37

37

37

37

37 17

8

8. An insurance company issuing annuities funding purchase 35 29 agreements subject to this chapter shall file an annual report 35 30 with the commissioner on a form prescribed by the 35 31 commissioner. The report shall list the applicable annuities 35 32 outstanding for each establishment seller. Computer printouts 35 33 may be submitted so long as each legibly provides the same 35 34 information required in the prescribed form.

Sec. 62. Section 523A.404, subsection 4, Code 2007, is amended to read as follows:

4. An establishment A seller is prohibited from requiring delivery as a condition of the sale.

Sec. 63. Section 523A.405, subsection 9, unnumbered paragraph 1, Code 2007, is amended to read as follows:
With the consent of the purchaser, an existing prepaid
purchase agreement with trust=funded benefits may be converted to a prepaid purchase agreement funded by a surety bond

provided the establishment seller and the surety bond comply 36 10 with the following provisions: 36 11

Sec. 64. Section 523A.405, subsection 9, paragraph c, Code 2007, is amended to read as follows:

36 13 c. The <u>establishment seller</u> shall maintain a copy of any 36 14 prepaid trust=funded agreement that was converted to a prepaid 36 15 purchase agreement funded by a surety bond and retain the 36 16 payment history records for each converted purchase agreement prior to conversion until the cemetery merchandise, funeral 36 18 merchandise, and funeral services have been delivered.

Sec. 65. Section 523A.601, subsection 2, paragraph e, Code

36 19 36 20 2007, is amended to read as follows:

e. State clearly that the purchaser is entitled to 36 22 transfer the trust funding, insurance funding, or other trust 36 23 36 24 assets or select another establishment seller to receive the trust funding, insurance funding, or any other trust assets. Sec. 66. Section 523A.601, subsection 5, paragraph h, Code

2007, is amended to read as follows: If the funding is being transferred from another 36 28 establishment seller, any material facts related to the 36 29 revocation of the prior purchase agreement and the transfer of 36 30 the existing trust funds.

Sec. 67. Section 523A.602, subsection 2, paragraph b, 36 32 subparagraphs (1) and (2), Code 2007, are amended to read as 36 33 follows: 36 34 (1)

 If a purchase agreement is canceled, a purchaser 36 35 requests a transfer of the trust assets upon cancellation of a purchase agreement, or another establishment seller provides merchandise or services designated in a purchase agreement, the seller shall refund or transfer within thirty days of 4 receiving a written demand no less than the purchase price of the applicable cemetery merchandise, funeral merchandise, and funeral services adjusted for inflation, using the consumer price index amounts announced by the commissioner annually, less any actual expenses incurred by the seller pursuant to the purchase agreement as set forth in the purchase agreement 37 10 under section 523A.601, subsection 1, paragraph "f". 37 11 amount of the actual expenses deducted by the seller shall not 37 12 exceed ten percent of the purchase price of the applicable 37 13 cemetery merchandise, funeral merchandise, and funeral 37 14 services. The seller may also deduct the value of the 37 15 cemetery merchandise, funeral merchandise, and funeral 37 16 services already received by, delivered to, or warehoused for the purchaser.

37 18 If a purchase agreement is canceled before the (2) 37 19 purchase price is paid in full, a purchaser requests a 37 20 transfer of the trust assets upon cancellation of a purchase 37 21 agreement before the purchase price is paid in full, or 37 22 another establishment <u>seller</u> provides cemetery merchandise, 37 23 funeral merchandise, funeral services, or a combination 37 24 thereof, designated in a purchase agreement before the 25 purchase price is paid in full, the seller shall refund or 26 transfer within thirty days of receiving a written demand no 37 27 less than the amount paid by the purchaser, less any actual 37 28 expenses incurred by the seller pursuant to the purchase

37 29 agreement as set forth in the purchase agreement under section 37 30 523A.601, subsection 1, paragraph "f". The amount of the 37 31 actual expenses deducted by the seller shall not exceed ten 37 32 percent of the total original purchase price of the applicable 37 33 cemetery merchandise, funeral merchandise, funeral services, 37 34 or a combination thereof. The seller may also deduct the 37 35 value of the cemetery merchandise, funeral merchandise, and funeral services already received by, delivered to, or 38 38 2 warehoused for the purchaser. 38 Section 523A.602, subsection 2, paragraph b, Sec. 68. 38 4 subparagraph (3), unnumbered paragraph 1, Code 2007, is 38 amended to read as follows: 38 For the purposes of this paragraph "b", "actual expenses" 38 7 means all reasonable business expenses of an establishment a 38 <u>seller</u> that are associated with the sale of cemetery 9 merchandise, funeral merchandise, funeral services, or a 38 "Actual expenses" includes but is not 38 10 combination thereof. 38 11 limited to the following: Sec. 69. Section 523A.602, subsection 2, paragraph b, 38 12 38 13 subparagraph (3), subparagraph subdivisions (d) and (g), Code 2007, are amended to read as follows:
(d) Licensing fees of the establishment seller 38 14 38 15 38 16 (g) Expenses related to employees of the establishment 38 17 seller such as licensing fees, continuing education, and 38 18 salaries and commissions 38 19 Sec. 70. Section 523A.802, subsection 1, Code 2007, is 38 20 amended to read as follows: 38 21 This chapter applies to any advertisement, sale, 1. 38 22 promotion, or offer made by a person to furnish, upon the 38 23 future death of a person named or implied in a purchase 38 24 agreement, cemetery merchandise, funeral merchandise, funeral 38 25 services, or a combination thereof. Burial accounts and 38 26 insurance policies are included if the account records or 38 27 related documents identify the establishment seller that will 38 28 provide the cemetery merchandise, funeral merchandise, funeral 38 29 services, or a combination thereof. 38 30 Sec. 71. Section 523A.803, subsection 1, paragraph d, Code 2007, is amended to read as follows:
d. Investigate the establishment seller and examine the 38 31 38 32 38 33 books, accounts, papers, correspondence, memoranda, purchase 38 34 agreements, files, or other documents or records used by every applicant and permit holder <u>licensee</u> under this chapter. 38 35 39 Sec. 72. Section 523A.804, unnumbered paragraph 1, Code 39 2007, is amended to read as follows: 39 The commissioner may order an establishment a seller to 39 4 participate in mediation in any dispute regarding a purchase 39 agreement. Mediation performed under this section shall be conducted by a mediator appointed by the commissioner and 39 39 shall comply with the provisions of chapter 679C. 39 8 Sec. 73. Section 523A.806, subsection 2, Code 2007, is 39 9 amended to read as follows: 39 10 2. Revocation or suspension of any permit <u>license</u> issued under this chapter. 39 11 39 12 Sec. 74. Section 523A.901, subsection 1, Code 2007, is 39 13 amended to read as follows: 39 14 GROUNDS FOR LIQUIDATION. The commissioner may petition 39 15 the district court for an order directing the commissioner to 39 16 liquidate an establishment the business of a seller on either 39 17 of the following grounds: 39 18 The establishment seller did not deposit funds pursuant 39 19 to section 523A.201 or withdrew funds in a manner inconsistent 39 20 with this chapter and is insolvent. b. The establishment <u>seller</u> did not deposit funds pursuant 39 21 39 22 to section 523A.201 or withdrew funds in a manner inconsistent 39 23 with this chapter and the condition of the establishment 39 24 seller is such that further transaction of business would be 39 25 hazardous, financially or otherwise, to purchasers or the 39 26 public. 39 27 Sec. 75. Section 523A.901, subsection 2, paragraphs a, b, 39 28 c, and e, Code 2007, are amended to read as follows: 39 29 a. An order to liquidate the business of an establishment 39 30 a seller shall appoint the commissioner as liquidator and shall direct the liquidator to immediately take possession of 39 31 39 32 the assets of the establishment seller and to administer them 39 33 under the general supervision of the court. The liquidator is 39 34 vested with the title to the property, contracts, and rights 39 35 of action and the books and records of the establishment 40 seller ordered liquidated, wherever located, as of the entry 40 of the final order of liquidation. The filing or recording of

3 the order with the clerk of court and the recorder of deeds of 4 the county in which its principal office or place of business

40 5 is located, or in the case of real estate, with the recorder 6 of deeds of the county where the property is located, is 40 40 7 notice as a deed, bill of sale, or other evidence of title 8 duly filed or recorded with the recorder of deeds. 40

b. Upon issuance of an order, the rights and liabilities 40 10 of an establishment a seller and of the establishment's 40 11 <u>seller's</u> creditors, purchasers, owners, and other persons 40 12 interested in the <u>establishment's seller's</u> estate shall become 40 13 fixed as of the date of the entry of the order of liquidation, 40 14 except as provided in subsection 14.

40 15 c. At the time of petitioning for an order of liquidation, 40 16 or at any time after the time of petitioning, the 40 17 commissioner, after making appropriate findings of an 40 18 establishment's a seller's insolvency, may petition the court 40 19 for a declaration of insolvency. After providing notice and 40 20 hearing as it deems proper, the court may make the

40 21 declaration. Within five days after the initiation of an appeal of 40 23 an order of liquidation, which order has not been stayed, the 40 24 commissioner shall present for the court's approval a plan for 40 25 the continued performance of the establishment's seller 40 26 obligations during the pendency of an appeal. The plan shall 40 27 provide for the continued performance of purchase agreements 40 28 in the normal course of events, notwithstanding the grounds 40 29 alleged in support of the order of liquidation including the If the defendant establishment's 40 30 ground of insolvency. 40 31 seller's financial condition, in the judgment of the 40 32 commissioner, will not support the full performance of all 40 33 obligations during the appeal pendency period, the plan may 40 34 prefer the claims of certain purchasers and claimants over 35 creditors and interested parties as well as other purchasers 1 and claimants, as the commissioner finds to be fair and 2 equitable considering the relative circumstances of such purchasers and claimants. The court shall examine the plan submitted by the commissioner and if it finds the plan to be 3 purchasers and claimants. 5 in the best interests of the parties, the court shall approve

7 any of the commissioner's deputies, agents, clerks, 8 assistants, or attorneys by any party based on preference in 9 an appeal pendency plan approved by the court. Sec. 76. Section 523A.901, subsection 3, paragraph a, subparagraphs (4), (6), (7), (8), (9), (10), (11), (12), (14), (17), and (18), Code 2007, are amended to read as 41 10 41 11 (11), (12), (13),41 12

6 the plan. An action shall not lie against the commissioner or

41 13 follows:

40

40

40 22

40

41 41

41

41

41 41

41 41 41

41 14

41 26

41 29

41

41

42

42

42

42

42 5

42

42 42

42

- (4) Pay reasonable compensation to persons appointed and 41 15 defray from the funds or assets of the establishment seller 41 16 all expenses of taking possession of, conserving, conducting, 41 17 liquidating, disposing of, or otherwise dealing with the 41 18 business and property of the establishment seller. If the 41 19 property of the establishment seller does not contain 41 20 sufficient cash or liquid assets to defray the costs incurred, 41 21 the commissioner may advance the costs so incurred out of the 41 22 insurance division regulatory fund. Amounts so advanced for 41 23 expenses of administration shall be repaid to the insurance 41 24 division regulatory fund for the use of the division out of 41 25 the first available moneys of the establishment seller.
- (6) Collect debts and moneys due and claims belonging to 41 27 the establishment seller, wherever located. Pursuant to this 41 28 subparagraph, the liquidator may do any of the following:
- (a) Institute timely action in other jurisdictions to 41 30 forestall garnishment and attachment proceedings against 31 debts.
- 41 32 Perform acts as are necessary or expedient to collect, (b) 41 33 conserve, or protect its assets or property, including the 34 power to sell, compound, compromise, or assign debts for 41 35 purposes of collection upon terms and conditions as the 1 liquidator deems best.
 - (c) Pursue any creditor's remedies available to enforce claims.
 - (7) Conduct public and private sales of the property of the establishment <u>seller</u>.
- Use assets of the establishment seller under a liquidation order to transfer obligations of purchase 8 agreements to a solvent establishment seller, if the transfer can be accomplished without prejudice to the applicable 42 10 priorities under subsection 18.
- 42 11 (9) Acquire, hypothecate, encumber, lease, improve, sell, 42 12 transfer, abandon, or otherwise dispose of or deal with 42 13 property of the establishment seller at its market value or 42 14 upon terms and conditions as are fair and reasonable. The 42 15 liquidator shall also have power to execute, acknowledge, and

42 16 deliver deeds, assignments, releases, and other instruments 42 17 necessary to effectuate a sale of property or other 42 18 transaction in connection with the liquidation.

42 19 (10) Borrow money on the security of the establishment's 42 20 seller's assets or without security and execute and deliver 42 21 documents necessary to that transaction for the purpose of 42 22 facilitating the liquidation. Money borrowed pursuant to this 42 23 subparagraph shall be repaid as an administrative expense and 42 24 shall have priority over any other class 1 claims under the 42 25 priority of distribution established in subsection 18. 42 26

Enter into contracts as necessary to carry out the (11)order to liquidate and affirm or disavow contracts to which

42 28 the establishment <u>seller</u> is a party.

42 29 (12) Continue to prosecute and to institute in the name of 42 30 the establishment seller or in the liquidator's own name any 42 31 and all suits and other legal proceedings, in this state or elsewhere, and to abandon the prosecution of claims the liquidator deems unprofitable to pursue further.

(13) Prosecute an action on behalf of the creditors, 42 35 purchasers, or owners against an officer of the establishment

seller or any other person.

- (14) Remove records and property of the establishment seller to the offices of the commissioner or to other places as may be convenient for the purposes of efficient and orderly execution of the liquidation.
- (17) File necessary documents for recording in the office of the recorder of deeds or record office in this state or elsewhere where property of the establishment seller is 7 located.
- 43 10 (18)Assert defenses available to the establishment seller 43 11 against third persons including statutes of limitations, 43 12 statutes of fraud, and the defense of usury. A waiver of a 43 13 defense by the establishment seller after a petition in 43 14 liquidation has been filed shall not bind the liquidator.
 43 15 Sec. 77. Section 523A.901, subsection 4, paragraph a,

43 16 subparagraphs (1) and (2), Code 2007, are amended to read as

43 17 follows: 43 18

42 27

42 32 42 33

42 34

43

43

43 3

43

43 43

43

43 8

43

43 23

43 25

43 27

43 28

43 33

43 35

44 44

44

44 44

44

44

44 44

44

6

9

44 10 44 11

- (1) Mailing notice, by first=class mail, to all persons 43 19 known or reasonably expected to have claims against the 43 20 establishment seller, including purchasers, at their last 43 21 known address as indicated by the records of the establishment 43 22 <u>seller</u>.
- (2) Publication of notice in a newspaper of general 43 24 circulation in the county in which the establishment seller has its principal place of business and in other locations as 43 26 the liquidator deems appropriate.

Sec. 78. Section 523A.901, subsection 4, paragraph c, Code 2007, is amended to read as follows:

- If notice is given pursuant to this subsection, the 43 29 43 30 distribution of assets of the establishment seller under this 43 31 chapter shall be conclusive with respect to claimants, whether 43 32 or not a claimant actually received notice.
- Sec. 79. Section 523A.901, subsection 5, Code 2007, is 43 34 amended to read as follows:
 - 5. ACTIONS BY AND AGAINST LIQUIDATOR.
 - After issuance of an order appointing a liquidator of 2 an establishment the business of a seller, an action at law or equity shall not be brought against the establishment seller within this state or elsewhere, and existing actions shall not 5 be maintained or further presented after issuance of the order. Whenever in the liquidator's judgment, protection of the estate of the establishment seller necessitates intervention in an action against the establishment seller that is pending outside this state, the liquidator may intervene in the action. The liquidator may defend, at the expense of the estate of the establishment seller, an action in which the liquidator intervenes under this section.
- 44 12 44 13 b. Within two years or such additional time as applicable law may permit, the liquidator, after the issuance of an order 44 14 44 15 for liquidation, may institute an action or proceeding on 44 16 behalf of the estate of the establishment <u>seller</u> upon any 44 17 cause of action against which the period of limitation fixed 44 18 by applicable law has not expired at the time of the filing of 44 19 the petition upon which the order is entered. If a period of 20 limitation is fixed by agreement for instituting a suit or 44 21 proceeding upon a claim, or for filing a claim, proof of 44 22 claim, proof of loss, demand, notice, or the like, or if in a 44 23 proceeding, judicial or otherwise, a period of limitation is 44 24 fixed in the proceeding or pursuant to applicable law for
- 44 25 taking an action, filing a claim or pleading, or doing an act, 44 26 and if the period has not expired at the date of the filing of

44 27 the petition, the liquidator may, for the benefit of the 44 28 estate, take any action or do any act, required of or 44 29 permitted to the establishment seller, within a period of one 44 30 hundred eighty days subsequent to the entry of an order for 44 31 liquidation, or within a further period as is shown to the 44 32 satisfaction of the court not to be unfairly prejudicial to 44 33 the other party.

45

45 45

45 45

45

45

45

45

45 17

45

46

46

46

46 46

46 46

9

c. A statute of limitations or defense of laches shall not 44 34 44 35 run with respect to an action against an establishment a seller between the filing of a petition for liquidation against the establishment business of a seller and the denial of the petition. An action against the establishment seller that might have been commenced when the petition was filed may be commenced within sixty days after the petition is denied. Sec. 80. Section 523A.901, subsection 6, paragraph a, Code 2007, is amended to read as follows:

a. As soon as practicable after the liquidation order but not later than one hundred twenty days after such order, the 45 10 liquidator shall prepare in duplicate a list of the 45 11 establishment's seller's assets. The list shall be amended or 45 12 supplemented as $\overline{\text{the li}}$ quidator may determine. One copy shall 45 13 be filed in the office of the clerk of court, and one copy 45 14 shall be retained for the liquidator's files. Amendments and 45 15 supplements shall be similarly filed. 45 16 Sec. 81. Section 523A.901, subsection 7, paragraph a, Code

2007, is amended to read as follows:

45 18 a. A transfer made and an obligation incurred by an 45 19 establishment <u>a seller whose business is</u> within one year prior 45 20 to the filing of a successful petition for liquidation under 45 21 this chapter is fraudulent as to then existing and future 45 22 creditors if made or incurred without fair consideration, or 45 23 with actual intent to hinder, delay, or defraud either 45 24 existing or future creditors. A fraudulent transfer made or 45 25 an obligation incurred by an establishment <u>a seller whose</u> 45 26 business is ordered to be liquidated under this chapter may be 45 27 avoided by the liquidator, except as to a person who in good 45 28 faith is a purchaser, lienor, or obligee for a present fair 45 29 equivalent value. A purchaser, lienor, or obligee, who in 45 30 good faith has given a consideration less than present fair 45 31 equivalent value for such transfer, lien, or obligation, may 45 32 retain the property, lien, or obligation as security for 45 33 repayment. The court may, on due notice, order any such 45 33 repayment. 45 34 transfer, lien, or obligation to be preserved for the benefit 45 35 of the estate, and in that event, the receiver shall succeed 46 1 to and may enforce the rights of the purchaser, lienor, or obligee.

Sec. 82. Section 523A.901, subsection 7, paragraph b, 4 subparagraph (2), Code 2007, is amended to read as follows:

(2) A transfer of real property is made when it becomes perfected so that a subsequent bona fide purchaser from the establishment seller could not obtain rights superior to the rights of the transferee. 8

46 9 Sec. 83. Section 523A.901, subsection 8, paragraphs a, b, 46 10 and c, Code 2007, are amended to read as follows:

46 11 a. After a petition for liquidation has been filed, a 46 12 transfer of real property of the establishment seller made to 46 13 a person acting in good faith is valid against the liquidator 46 14 if made for a present fair equivalent value. If the transfer 46 15 is not made for a present fair equivalent value, then the 46 16 transfer is valid to the extent of the present consideration actually paid for which amount the transferee shall have a lien on the property transferred. The commencement of a 46 17 46 18 lien on the property transferred. 46 19 proceeding in liquidation is constructive notice upon the 46 20 recording of a copy of the petition for or order of 46 21 liquidation with the recorder of deeds in the county where any 46 22 real property in question is located. The exercise by a court 46 23 of the United States or a state or jurisdiction to authorize a 46 24 judicial sale of real property of the establishment seller 46 25 within a county in a state shall not be impaired by the 46 26 pendency of a proceeding unless the copy is recorded in the

46 27 county prior to the consummation of the judicial sale.
46 28 b. After a petition for liquidation has been filed and 46 29 before either the liquidator takes possession of the property 46 30 of the establishment seller or an order of liquidation is 46 31 granted:

46 32 (1) A transfer of the property, other than real property, 46 33 of the establishment seller made to a person acting in good 46 34 faith is valid against the liquidator if made for a present 46 35 fair equivalent value. If the transfer was not made for a 1 present fair equivalent value, then the transfer is valid to 47 2 the extent of the present consideration actually paid for

3 which amount the transferee shall have a lien on the property 4 transferred.

- If acting in good faith, a person indebted to the (2) establishment seller or holding property of the establishment seller may pay the debt or deliver the property, or any part 8 of the property, to the establishment seller or upon the establishment's seller's order as if the petition were not 47 10 pending.
- (3) A person having actual knowledge of the pending 47 12 liquidation is not acting in good faith.

47

47

47

47

47 47

47

47 11

47 13

47 19

47 24

48

48 48

48

48

48

48

48 8

48

48 10

48 11

48 12

48 15

48 17

48 24

48 30

49 49

49

49

49 49

49

49 49

49

49

6

7

- A person asserting the validity of a transfer under (4)47 14 this subsection has the burden of proof. Except as provided 47 15 in this subsection, a transfer by or on behalf of the 47 16 establishment seller after the date of the petition for 47 17 liquidation by any person other than the liquidator is not 47 18 valid against the liquidator.
- c. A person receiving any property from the establishment 47 20 <u>seller</u> or any benefit of the property of the establishment 47 21 <u>seller</u> which is a fraudulent transfer under paragraph "a" is 47 22 personally liable for the property or benefit and shall 47 23 account to the liquidator.
- Sec. 84. Section 523A.901, subsection 9, paragraph a, 47 25 subparagraphs (1) and (2), Code 2007, are amended to read as 47 26 follows:
- 47 27 (1) A preference is a transfer of the property of an 47 28 establishment <u>a seller</u> to or for the benefit of a creditor for 47 29 an antecedent debt made or suffered by the establishment 47 30 seller within one year before the filing of a successful 47 31 petition for liquidation under this chapter, the effect of 47 32 which transfer may be to enable the creditor to obtain a 47 33 greater percentage of this debt than another creditor of the 47 34 same class would receive. If a liquidation order is entered 47 35 while the establishment seller is already subject to a 1 receivership, then the transfers are preferences if made or suffered within one year before the filing of the successful 3 petition for the receivership, or within two years before the 4 filing of the successful petition for liquidation, whichever 5 time is shorter.
 - (2) A preference may be avoided by the liquidator if any of the following exist:
 - The establishment seller was insolvent at the time of (a) the transfer.
 - (b) The transfer was made within four months before the filing of the petition.
- At the time the transfer was made, the creditor 48 13 receiving it or to be benefited by the transfer or the 48 14 creditor's agent acting with reference to the transfer had reasonable cause to believe that the establishment <u>seller</u> was insolvent or was about to become insolvent. 48 16
- The creditor receiving the transfer was an officer, or (d) 48 18 an employee, attorney, or other person who was in fact in a 48 19 position of comparable influence in the establishment seller 48 20 to an officer whether or not the person held the position of 48 21 an officer, owner, or other person, firm, corporation, 48 22 association, or aggregation of persons with whom the 48 23 establishment seller did not deal at arm's length.
 - Sec. 85. Section 523A.901, subsection 9, paragraph b,
- 48 25 subparagraph (2), Code 2007, is amended to read as follows: 48 26 (2) A transfer of real property is made when it becomes 48 27 perfected so that a subsequent bona fide purchaser from the 48 28 establishment seller could not obtain rights superior to the 48 29 rights of the transferee.
- Sec. 86. Section 523A.901, subsection 9, paragraphs e, i, 48 31 and j, Code 2007, are amended to read as follows:
- 48 32 If a lien which is voidable under paragraph "a", 48 33 subparagraph (2), has been dissolved by the furnishing of a 48 34 bond or other obligation, the surety of which has been 48 35 indemnified directly or indirectly by the transfer or the creation of a lien upon property of an establishment a seller 2 before the filing of a petition under this chapter which results in the liquidation order, the indemnifying transfer or lien is also voidable.
 - i. If a creditor has been preferred for property which 6 becomes a part of the establishment's seller's estate, and afterward in good faith gives the establishment <u>seller</u> further 8 credit without security of any kind, the amount of the new 9 credit remaining unpaid at the time of the petition may be set 10 off against the preference which would otherwise be 11 recoverable from the creditor.
- 49 12 j. If within four months before the filing of a successful 49 13 petition for liquidation under this chapter, or at any time in

49 14 contemplation of a proceeding to liquidate, an establishment a 49 15 seller, directly or indirectly, pays money or transfers 49 16 property to an attorney for services rendered or to be 49 17 rendered, the transaction may be examined by the court on its 49 18 own motion or shall be examined by the court on petition of 49 19 the liquidator. The payment or transfer shall be held valid 49 20 only to the extent of a reasonable amount to be determined by 49 21 the court. The excess may be recovered by the liquidator for 49 22 the benefit of the estate. However, where the attorney is in 49 23 a position of influence in the establishment <u>business of the</u> 49 24 seller or an affiliate, payment of any money or the transfer 49 25 of any property to the attorney for services rendered or to be <u>4</u>9 49 26 rendered shall be governed by the provisions of paragraph "a", 49 27 subparagraph (2), subparagraph subdivision (d). 49 28 Sec. 87. Section 523A.901, subsection 9, paragraph k, 49 29 subparagraphs (1) and (2), Code 2007, are amended to read as 49 30 follows: 49 31 (1) An officer, manager, employee, shareholder, 49 32 subscriber, attorney, or other person acting on behalf of the 49 33 establishment seller who knowingly participates in giving any 49 34 preference when the person has reasonable cause to believe the 49 35 establishment seller is or is about to become insolvent at the 50 1 time of the preference is personally liable to the liquidator 50 2 for the amount of the preference. There is an inference that reasonable cause exists if the transfer was made within four 50 50 4 months before the date of filing of this successful petition 50 5 for liquidation. 50 (2) A person receiving property from the establishment seller or the benefit of the property of the establishment 50 7 50 8 seller as a preference voidable under paragraph "a" is personally liable for the property and shall account to the 50 9 50 10 liquidator. 50 11 Sec. 88. Section 523A.901, subsection 13, paragraph d, 50 12 Code 2007, is amended to read as follows: 50 13 d. A judgment or order against an establishment a seller 50 14 entered after the date of filing of a successful petition for 50 15 liquidation, or a judgment or order against the establishment 50 16 <u>seller</u> entered at any time by default or by collusion need not 50 17 be considered as evidence of liability or of the amount of 50 18 damages. A judgment or order against an establishment a 50 19 seller before the filing of the petition need not be 50 20 considered as evidence of liability or of the amount of 50 21 damages. 50 22 Sec. 89. Section 523A.901, subsection 16, Code 2007, is 50 23 amended to read as follows: 50 24 16. CLAIMS OF OTHER PERSON. If a creditor, whose claim 50 25 against an establishment a seller is secured in whole or in 50 26 part by the undertaking of another person, fails to prove and 50 27 file that claim, then the other person may do so in the 50 28 creditor's name and shall be subrogated to the rights of the 50 29 creditor, whether the claim has been filed by the creditor or 50 30 by the other person in the creditor's name to the extent that 50 31 the other person discharges the undertaking. However, in the 50 32 absence of an agreement with the creditor to the contrary, 50 33 other person is not entitled to any distribution until the 50 34 amount paid to the creditor on the undertaking plus the 50 35 distributions paid on the claim from the establishment's <u>seller's</u> estate to the creditor equal the amount of the entire claim of the creditor. An excess received by the creditor 51 51 51 shall be held by the creditor in trust for the other person. Sec. 90. Section 523A.901, subsection 18, unnumbered agraph 1, Code 2007, is amended to read as follows: 51 51 5 paragraph 1, The priority of distribution of claims from the 51 establishment's <u>seller's</u> estate shall be in accordance with the order in which each class of claims is set forth. Claims 51 8 in each class shall be paid in full or adequate funds retained 51 51 10 for the payment before the members of the next class receive 51 11 any payment. Subclasses shall not be established within a 51 12 class. The order of distribution of claims is as follows: 51 13 Sec. 91. Section 523A.901, subsection 18, paragraph a, 51 14 subparagraph (1), Code 2007, is amended to read as follows: 51 15 (1) Actual and necessary costs of preserving or recovering 51 16 the assets of the establishment seller 51 17 Sec. 92. Section 523A.901, subsection 19, paragraph a, 51 18 Code 2007, is amended to read as follows: The liquidator shall review claims duly filed in the 51 19 51 20 liquidation and shall make further investigation as necessary. 51 21 The liquidator may compound, compromise, or in any other 51 22 manner negotiate the amount for which claims will be

51 23 recommended to the court except where the liquidator is 51 24 required by law to accept claims as settled by a person or

51 25 organization. Unresolved disputes shall be determined under 51 26 subsection 15. As soon as practicable, the liquidator shall 51 27 present to the court a report of the claims against the 51 28 establishment seller with the liquidator's recommendations. 51 29 The report shall include the name and address of each claimant 51 30 and the amount of the claim finally recommended. 51 31 Sec. 93. Section 523A.901, subsection 21, paragraph b, 51 32 Code 2007, is amended to read as follows: b. Funds withheld under subsection 14 and not distributed 51 34 shall upon discharge of the liquidator be deposited with the 51 35 treasurer of state and paid pursuant to subsection 18. Sums 1 remaining which under subsection 18 would revert to the 52 2 undistributed assets of the establishment seller shall be 52 3 transferred to the insurance division regulatory fund and 4 become the property of the state as provided under paragraph 52 52 52 5 "a", unless the commissioner in the commissioner's discretion 6 petitions the court to reopen the liquidation pursuant to 7 subsection 23. 52 52 subsection 23. 52 8 Sec. 94. Section 523A.901, subsection 24, Code 2007, is 52 9 amended to read as follows: 52 10 24. DISPOSITION OF RECORDS DURING AND AFTER TERMINATION OF 52 11 LIQUIDATION. If it appears to the commissioner that the 52 12 records of an establishment the business of a seller in the 52 13 process of liquidation or completely liquidated are no longer 52 14 useful, the commissioner may recommend to the court and the 52 15 court shall direct what records shall be retained for future 52 16 reference and what records shall be destroyed. 52 17 52 18 52 19 52 20 52 21 JOHN P. KIBBIE President of the Senate 52 22 52 23 52 24 52 25 PATRICK J. MURPHY 52 26 Speaker of the House 52 27 52 28 I hereby certify that this bill originated in the Senate and 52 29 is known as Senate File 559, Eighty=second General Assembly. 52 30 52 31 52 32 52 3352 34 MICHAEL E. MARSHALL Secretary of the Senate 52 35 Approved __ 53 53

4 CHESTER J. CULVER

5 Governor